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# OPTIMISE YOUR IT & WORKSPACE WITH QICO

COMPREHENSIVE IT AND WORKSPACE SOLUTIONS

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### WELCOME TO QICO

At QICO, we are dedicated to transforming how businesses manage their IT infrastructure and **optimise their workspaces.** 

With a global reach and a commitment to innovation, we provide a wide range of services designed to enhance your ability to communicate, collaborate and overall productivity.

Our mission is to empower clients with more efficient workspaces through datadriven optimisation, cutting-edge IT solutions, ensuring seamless and intuitive optimisation of your workspaces and technology.

We strive to offer customised, sustainable solutions that not only meet but exceed client expectations while staying ahead of technological innovations.

Our goal is to be your reliable partner in transforming the way you connect and engage with your team, clients and stakeholders.

#### **COMPANY BACKGROUND**

Qico has established itself as a leader in the workspace and IT infrastructure optimisation industry, offering comprehensive solutions and exceptional service to clients around the globe.

Our journey began with a vision to provide innovative, reliable, and sustainable workspace solutions tailored to the unique needs of businesses across various sectors. Over the years, we have built a reputation for excellence, driven by our dedication to quality and client satisfaction.

#### **OUR EXPERTISE**

Our team bring together extensive experience and deep industry knowledge, allowing us to tackle even the most complex IT and workplace challenges.

We pride ourselves on our ability to adapt to the ever-changing technological landscape, ensuring that our clients always have access to the latest advancements and best practices.

#### **COMMITMENT TO EXCELLENCE**

At Qico, we believe that our success is measured by the success of our clients. We are committed to providing innovative and leading IT and Workplace solutions that drive efficiency, enhance security, and promote sustainability. Our client-centric approach ensures that we understand your unique needs and deliver customised services that align with your business objectives.

### SCALABLE CAPABILITY

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Global Smart Hands Benefit from expert onsite and remote technical assistance, ensuring minimal downtime and optimal performance through reliable worldwide coverage

## Office Decommission & IT Asset Disposition

Our comprehensive Office Decommission and IT asset disposition services ensure ethical recycling, secure data migration, and optimal resale value, delivering seamless transitions with minimal operational disruption.

#### IT & Workplace Installations



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Our IT installations offer professionally managed solutions with proactive maintenance & support for all systems. Our Workplace monitoring solutions provide clear insight in utilisation leading to cost savings & efficiencies in energy management.

#### Third-Party Maintenance

Extend the lifespan of your IT equipment with expert support for endof-life products, offering cost-effective maintenance solutions across Canada, Asia-Pacific, and Latin America.

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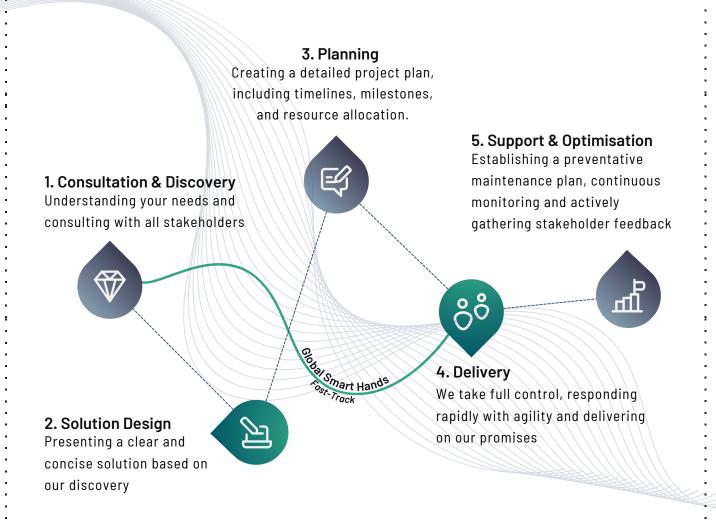
#### **IT Equipment Supply**

We provide new and legacy components, supported by thirdparty maintenance, ensuring seamless operation and efficient technology lifecycle management.

### **MAPPING SUCCESS**

At QICO, we understand that a smooth and efficient onboarding process is crucial for the success of any project.

Our structured approach ensures that we thoroughly understand your needs, design tailored solutions, and deliver exceptional results. The following five-step process illustrates how we deliver projects for our clients and ensure continuous support.



#### **Global Smart Hands**

Our Global Smart Hands Support service offers a comprehensive onsite and remote assistance, powered by a skilled team of engineers. Whether you're dealing with routine maintenance or complex technical challenges, our global-base of engineers are equipped with the expertise and tools to ensure your operations run smoothly.

### **WORKSPACE OPTIMISATION**

#### **Boost Efficiency and Maximise Space Utilisation**

Unlock the full potential of your workplace with our data-driven workspace optimisation solutions. By leveraging cutting-edge technology to monitor space utilisation, we help you identify underused areas, improve layouts, and enhance productivity. Our tailored approach ensures that every square foot of your office is working to support your business goals, allowing you to make informed decisions and save on unnecessary costs.

#### **Create a Productive and Adaptive Workspace**

In today's dynamic work environment, your office needs to adapt to changing needs. Our workspace optimisation services provide real-time insights into space usage, enabling you to create a flexible and efficient workspace that supports hybrid work models. From optimising meeting room availability to enhancing collaborative spaces, we help you design a workplace that fosters innovation and boosts employee satisfaction.

#### Drive Cost Savings with Smarter Space Management

Did you know that over 40% of office space is underutilised in many companies? Our workspace optimisation services empower you to reduce real estate costs by identifying spaces that are not being used to their full potential. We provide actionable data that allows you to make smart decisions on downsizing, reallocating resources, or reconfiguring layouts—ultimately driving significant cost savings.



#### Enhance Sustainability Through Efficient Space Planning

Achieve your sustainability goals while optimising your workspace. Our solutions help you reduce energy consumption by ensuring that HVAC and lighting systems are adjusted based on actual occupancy and utilisation. With our smart technology, you can minimise your carbon footprint while saving on energy costs, creating a greener and more cost-effective office environment.

#### Support Hybrid Work Models Seamlessly

Embrace the future of work with our workspace optimisation services that cater to hybrid work arrangements. By tracking occupancy and employee preferences, we help you allocate resources efficiently, ensuring that remote and on-site employees have access to the spaces they need. Our solutions offer the flexibility to adjust workspace settings in real-time, providing a seamless experience for your team.

### Real-Time Data for Informed Decision-Making

Stop guessing and start knowing with our workspace optimisation services. Gain access to real-time data on how your office is being used, empowering you to make informed decisions that align with your business objectives. Whether it's optimising desk allocations or configuring collaborative areas, our solutions ensure that your workspace is always operating at peak efficiency



### **DESKSIDE SUPPORT**

#### **Elevate Your Business Operations with Qico's Deskside Support Services**

In today's fast-paced business environment, maintaining seamless IT operations across multiple office locations is crucial for operational efficiency and productivity.

Qico's comprehensive deskside support services are designed to provide exceptional on-site IT assistance, ensuring your team can focus on their core tasks without technical disruptions. Here's how our deskside support can add value to your business across your global offices:

#### Consistent, High-Quality IT Support

Our deskside support services ensure that your employees receive consistent, high-quality IT support, no matter where they are located.

With dedicated support teams stationed in every major city globally, we provide, we provide reliable and prompt assistance to resolve any technical issues swiftly and efficiently.

#### **Expertise Across Multiple Time Zones**

Operating in multiple time zones can be challenging, but with Qico, you have a partner that understands the complexities.

Our deskside support teams are **available around the clock, ensuring that no matter when an issue arises, there's a skilled professional ready to assist**.

This global coverage ensures continuous support and peace of mind for your IT infrastructure.

#### **Tailored Support for Local Needs**

Each office location has its unique IT requirements, and our deskside support services are tailored to meet those specific needs.

Whether it's compliance requirements in Paris, data centre decommissioning in Beijing, or network configurations in Atlanta, our local experts provide customised solutions that align with your business operations.

#### **Enhanced Productivity and Employee Satisfaction**

Technical issues can significantly hamper productivity and employee morale.

By providing immediate, on-site support, we ensure that your employees can stay focused on their work without unnecessary interruptions. This not only boosts productivity but also enhances overall employee satisfaction.

#### **Comprehensive IT Asset Management**

Our deskside support includes comprehensive IT asset management, ensuring that all hardware and software are up-to-date, secure, and functioning optimally.

We manage everything from installations and upgrades to troubleshooting and repairs, providing a seamless IT environment for your business.

#### **Cost-Effective IT Solutions**

By centralising your IT support with Qico, you can achieve significant cost savings.

Our efficient management of IT resources reduces the need for multiple support contracts and optimises your IT budget, delivering high-quality support services at a competitive price.

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